



Surgical Quality & Safety Program for:



home state health.

Quality Driven
Healthcare Solutions





PROPRIETARY & CONFIDENTIALITY NOTICE

THE INFORMATION BEING PROVIDED IS PROPRIETARY AND CONFIDENTIAL TO TURNINGPOINT HEALTHCARE SOLUTIONS, LLC ("TURNINGPOINT") AND HEALTH PLAN. IT IS BEING SHARED ONLY WITH THE DESIGNATED REPRESENTATIVE(S) OF TURNINGPOINT AND HEALTH PLAN. RECIPIENT(S) ACCEPT FULL RESPONSIBILITY FOR ASSURING THE INFORMATION PROVIDED IS MAINTAINED IN STRICTEST CONFIDENTIALITY.

SPECIFICALLY, RECIPIENT WILL NOT USE THE INFORMATION OR REVEAL, REPORT, PUBLISH, OR OTHERWISE DISCLOSE OR MAKE AVAILABLE, EITHER DIRECTLY OR INDIRECTLY, THE INFORMATION TO ANY PERSON, CONCERN OR OTHER ENTITY, EXCEPT AS NECESSARY TO FULFILL THE LIMITED PURPOSE, WITH THE SENDING PARTY'S PRIOR WRITTEN CONSENT, OR AS REQUIRED BY LAW. RECIPIENT AGREES TO TAKE ALL REASONABLE STEPS TO ENSURE THE PROPRIETARY INFORMATION IS NOT DUPLICATED OR DISCLOSED TO UNAUTHORIZED THIRD PARTIES. IF RECIPIENT BECOMES AWARE OF AN UNAUTHORIZED USE, DUPLICATION OR DISCLOSURE, RECIPIENT PROMPTLY SHALL PROVIDE FULL DETAILS TO THE SENDER AND TAKE ALL REASONABLE STEPS TO PREVENT ANY RECURRENCE.



We improve patient care for a wide breadth of Musculoskeletal and Pain Management procedures

MUSCULOSKELETAL

Orthopedic Surgical Procedures

Including all associated partial, total, and revision surgeries

- ✓ Knee Arthroplasty
- ✓ Unicompartamental/Bicompartamental Knee Replacement
- ✓ Hip Arthroplasty
- ✓ Shoulder Arthroplasty
- ✓ Elbow Arthroplasty
- ✓ Ankle Arthroplasty
- ✓ Wrist Arthroplasty
- ✓ Acromioplasty and Rotator Cuff Repair
- ✓ Anterior Cruciate Ligament Repair
- ✓ Knee Arthroscopy
- ✓ Hip Resurfacing
- ✓ Meniscal Repair
- ✓ Hip Arthroscopy
- ✓ Femoroacetabular Arthroscopy
- ✓ Ankle Fusion
- ✓ Shoulder Fusion
- ✓ Wrist Fusion
- ✓ Osteochondral Defect Repair

Spinal Surgical Procedures

Including all associated partial, total, and revision surgeries

- ✓ Spinal Fusion Surgeries
 - ✓ Cervical
 - ✓ Lumbar
 - ✓ Thoracic
 - ✓ Sacral
 - ✓ Scoliosis
- ✓ Disc Replacement
- ✓ Laminectomy/Discectomy
- ✓ Kyphoplasty/Vertebroplasty
- ✓ Sacroiliac Joint Fusion
- ✓ Implantable Pain Pumps
- ✓ Spinal Cord Neurostimulator
- ✓ Spinal Decompression

Clinical Categories:

- Orthopedics
- Spine

Clinical Coding:

- Clinical coding specific to the procedures included in the program may be accessed at <https://www.homestatehealth.com/>
- Please note the coding is subject to regular updates/changes as CPT/HCPCS coding is added or deleted.

HEALTHCARE TRENDS: **IMPLANTABLE DEVICE RECALLS**

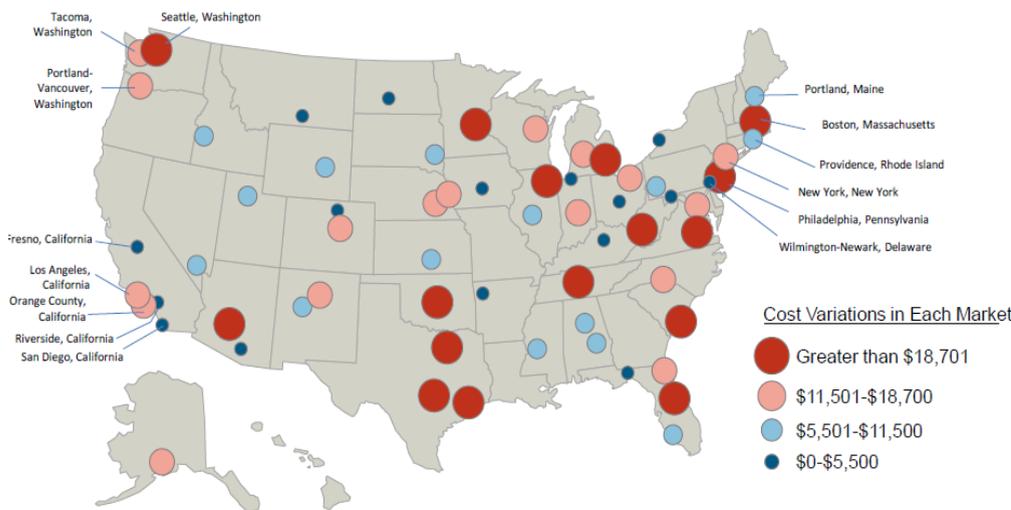
Physicians and Health Plans face significant quality and safety challenges related to managing implantable devices

HEALTHCARE FACT	<p>Serious Adverse Events in the Past Decade:</p> <p>900% </p> <p>Death, Life Threatening Disability, or Hospitalization Related to Devices</p>
HEALTHCARE FACT	<p>Implantable Device Cost Increase:</p> <p>100% </p> <p>Over 3 Years</p>
HEALTHCARE FACT	<p>Most Class ONE Manufacturer Recalls Posted in a SINGLE DAY:</p> <p>233</p> <p>All by different manufacturers (August 2014)</p>

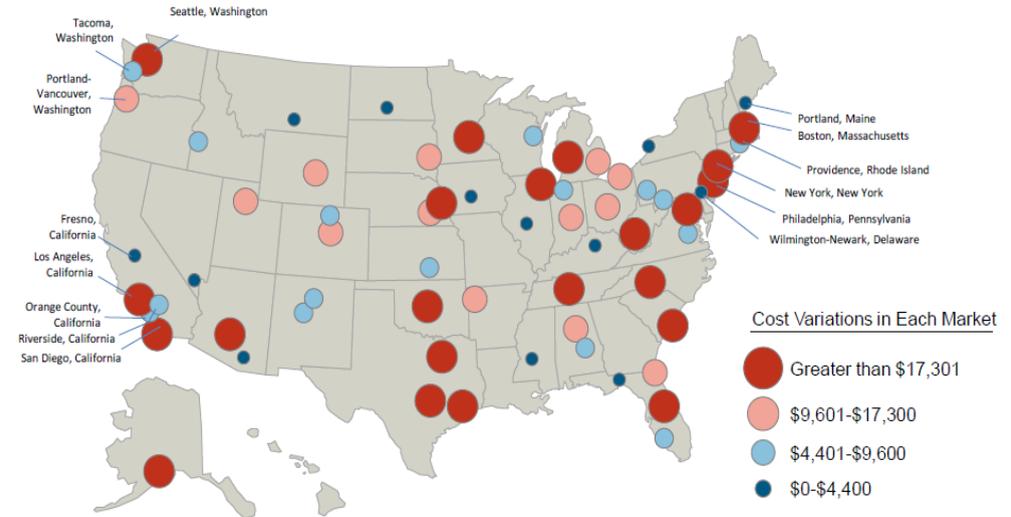
- On average there are more than 700+ medical device product recalls every year
- Two of the largest recall categories are cardiovascular and orthopedic implants
- Recall Examples:
 - Medtronic Synchroned: Implantable Infusion System---250k+ Patients
 - Excessive administration of pain medication leading to potentially fatal overdose
 - St. Jude: Riata Defibrillator Leads---79k Patients
 - Leads erode and expose cables. Device may short circuit or cause heat damage to heart tissue
 - Depuy: Hip Recall---93,000 Patients
 - 50% of patients will need revisions within 6 years

TurningPoint's Program helps solve the national problem of **significant price variation** for the same surgical procedures

TOTAL KNEE: Cost Variation by Market



TOTAL HIP: COST VARIATION BY MARKET



Source: Blue Health Intelligence ®: The Health of America Report | January 2015



AWARD WINNING CLINICAL EXPERTS



**NATIONALLY
RECOGNIZED
CLINICAL
EXPERTS**

**TURNINGPOINT'S DIFFERENCE STARTS
WITH OUR CLINICAL LEADERSHIP TEAM
THAT GUIDES THE QUALITY AND COST
EFFECTIVENESS OF PATIENT CARE**

OUR Peer Review Specialists Include:

- Five former presidents of the American Academy of Orthopaedic Surgeons (AAOS)
- Past President and Current Board Member of the North American Spine Society
- Former presidents of the American Board of Orthopedic Surgery
- Past president of the North American Pediatric Society
- Two of AAOS's former Board representatives to CMS for all Spine related billing and coding changes
- Multiple past regional and state orthopedic association presidents, including the former Presidents of the California, New York, Texas, and New Jersey Orthopaedic Associations, as well as multiple AAOS Board Members

Our clinical policies and processes are based on the same standards utilized by national associations



To be included a study had to meet the following selection criteria:

- Study was specific to the device type or procedure being reviewed
- Published in a peer-reviewed journal during or after 1966, in English
- On humans with a sample of 30 or more patients per treatment group
- Reported on 80% of the patient of the patient population of interest
- Study results were presented quantitatively
- Provided a full report of a clinical study
- Study treatment follow up period was > 4 weeks
- At least 80% of the enrolled study population were 19 years of age or older
- For any included study that used “paper-and-pencil” outcome measures (e.g. SF-36), only those that were validated were included
- “Paper-and-pencil” outcomes reported by a single group of investigators (i.e. a single study) were excluded
- Study was in vivo

Studies were excluded if any of the following criteria were met:

- Studies of “Very Limited” evidence strength
- Retrospective non-comparative case series, medical records review, meeting abstracts, historical articles, editorials, letters, and commentaries
- Case series studies that gave patients the treatment of interest AND another treatment
- Case series studies that had non-consecutive enrollment of patients
- Controlled trials in which patients were not stochastically assigned to groups AND in which there was heterogeneity in patient characteristics or outcomes at baseline AND where the authors did not statistically adjust for these differences when analyzing the results
- Composite measures or outcomes, even if they were patient-oriented
- Case series studies if no baseline values were reported
- Study was performed on cadavers

TurningPoint collaborates with physicians at the regional and national level to develop our CarePath guidelines...



Our clinical policies and processes are easily accessible to the market via several access points



Authorization Submission:

Web: <https://myturningpoint-healthcare.com>

Fax: (573) 469-4352

Home State Health: (855) 694-4663

Ambetter for Home State Health: (855) 650-3789

| TTY/TDD: (877) 250-6113

Allwell for Home State Health: (855) 766-1452 |

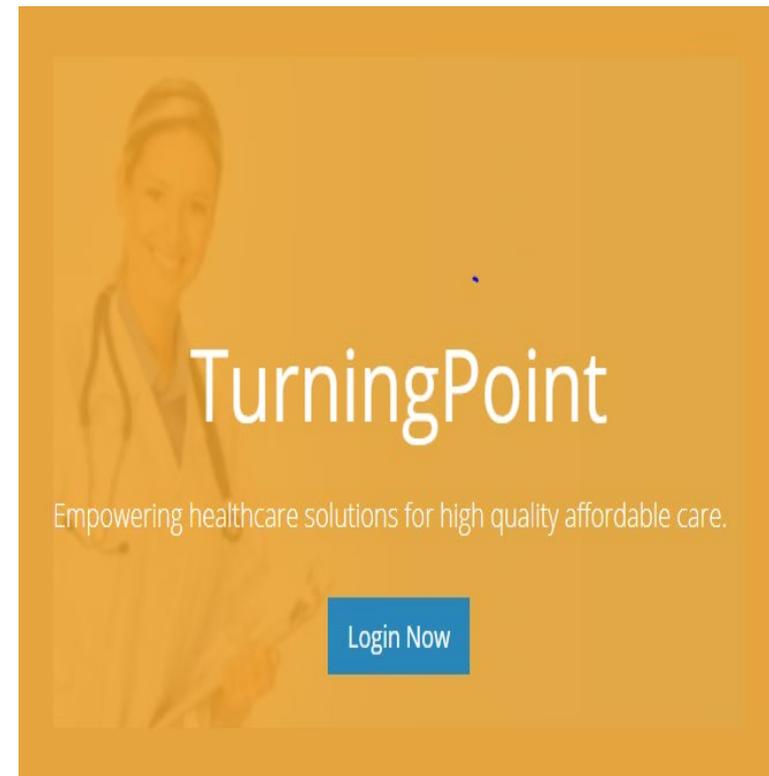
D-SNP: (833) 298-3361 | TTY: 711

Provider Resources:

- Program PowerPoint presentation
- Frequently Asked Questions (FAQ) document
- TurningPoint Provider Manual
- Instructional Webinars
- TurningPoint medical professionals on-call 24 hours a day, 7 days a week

TurningPoint Provider Portal Access

- **Portal users must be credentialed before submitting requests**
- **All providers will receive a notification of staff registered for portal access**
- **Portal demonstrations can be set-up for your practice upon request**



TurningPoint Market Launch

- **Program Effective Date:**
 - **Members with a date of service on or after 12/09/2019**
 - **TurningPoint will begin accepting these Pre-Authorization requests on 11/18/2019**

- **Schedule Staff/Physician Education & Training:**
 - **Administrative Training Sessions**
 - **Clinical Best Practices Review Sessions**
 - **Identify Provider Office Staff Users to issue Secure Login Credentials for TurningPoint Web Portal Intake Option**



Supporting
your members
when they
need it most.

Empowering
Healthcare
Solutions for
High Quality
Affordable
Care

Improving Quality
& Affordability

